

# Little Britches Consignment Sale – Sprint/Summer 2011

## What We Accept

**Clothing** - preemie to juniors. Current styles in **very good to excellent condition**.

Spring/summer sale: bring your spring and summer clothing items. Denim jackets and light windbreakers are fine but avoid fleece, sweaters and heavy coats.

**Shoes** - must be in new to excellent condition

**Maternity Clothing** - **LIMIT 10 items per consignor**. Any seasons. Nothing over 5 years old.

**Baby Equipment** - strollers, playpens, high chairs, bouncers, car seats\*\*, swings, slings, gates, play yards, etc.

**Nursery Items** - decor, bedding, cribs\*\*, furniture, bed rails, monitors, etc.

**Play Equipment** - outdoor and indoor playsets, playhouses, slides, tents, etc.

**Sporting Equipment** -bikes, basketball goals, riding toys, skates, etc.

**Nursing and feeding** - pillows, pumps (medical grade only), pads (new in original packaging), etc.

**Toys, Books, Software, Videos, Games, Etc.** - all electronics must have working batteries. Games, puzzles and toys must be complete have all parts and be in good working order.

\*\* Please fill out our car seats and/or cribs checklist (found under "Printables" tab) for each of these items you intend to bring to the sale. **The Consumer Product Safety Commission just issued the largest recall of drop-side cribs in history. You, as the seller, are responsible for checking on the safety of the crib by verifying it has not been recalled.** Go to [www.cpsc.gov](http://www.cpsc.gov), [www.recalls.gov](http://www.recalls.gov) or visit the manufacturer's website.

## What We Cannot Accept

- Items that are not tagged and prepared as per instructions on this website.
- Recalled items. Check [www.cpsc.gov](http://www.cpsc.gov) or [www.recalls.gov](http://www.recalls.gov) for list of recalled items. Read further safety info below.
- Garage sale quality items.
- "Happy Meal" toys
- Stuffed animals - except electronic or animated
- Clothing that has pet hair, smoke or food odors, stains, holes, tears or excessive wear
- Car seats that: are older than 5 years old, recalled, have expired or have been in an accident.
- Socks or underwear - unless they are new in original package or accompany a specific outfit.
- Food or perishables. Bottle, pacifiers or tubes from breast pumps unless new in original packaging.
- Tee-shirts -unless they are brand names with logos in excellent condition.
- Items that do not have all pieces.

Little Britches will not sell any item that has been recalled or otherwise unsafe. Here are a few suggestions:

- Go to [www.cpsc.gov](http://www.cpsc.gov) or [www.recalls.gov](http://www.recalls.gov) to see if your items are recalled. **The Consumer Product Safety Commission just issued the largest recall of drop-side cribs in history. You, as the seller, are responsible for checking on the safety of the crib you are selling and verifying it has not been recalled.**
- Visually inspect items for missing or loose parts
- Inspect item for loose or chipping paint.
- Fill out the crib checklist and/or the car seat safety checklist available on this website
- If you suspect an item of elevated lead levels DO NOT bring it to the sale. More info at [www.cpsc.gov](http://www.cpsc.gov).
- When it doubt, visit the manufacturer's website. Most have recall info or a 1-800 number.
- Ask yourself if you would be comfortable having your child exposed to the item, if not - do not bring it to the sale.

## Creating Price Tags

Little Britches uses a bar coding system for sales tags. Each item you bring will need it's own unique bar coded sale tag. To do this, each item is entered into your computer and then a tag is printed -- **don't worry it's EASY!!** If you haven't done so, you will need to register for the sale before you start to enter items.



Instructional videos for creating your account and entering items can be found in the "How-to Videos" on our website .

## Entering Items

Deadline for registration, item entry and volunteer registration: **Sunday, March 6th at 11:30 pm**

- Register and then log into your account
- Follow instructions to enter each item. A unique bar coded tag will be generated for one.
- You will need the following information for your tags: category, size, price, description, whether to donate to charity if not sold, & whether you want the item to go 1/2 price for our 1/2 price sale.
- When marking items for donation, be sure to also mark them to go 1/2 price, it's better to get 1/2 than nothing!
- Print tags on white or light-colored **CARDSTOCK**. **NO PAPER TAGS!!!** Attach to your items as indicated in the tagging instructions.
- If your computer is in an inconvenient place to enter items, download, print, and fill in our items checklist. You can then go to your computer and enter all the information right off the checklist.
- You can make changes to tags anytime. If, for example, you want to change the price of an item you already entered, just change the price in the computer and **reprint the tag**. Any changes **MUST** be made in the computer and a new tag must be printed.
- We **STRONGLY** encourage our consingors not to wait until the last day to enter their items and print their tags in the even that they (or we) have technical problems.

## Items worth \$50 or more -

You may now choose to reduce items worth \$50 or more to less than 50% for our 1/2 price sale. For example, if you have a crib you are selling for \$100 and you don't want to mark it down 1/2 price (\$50) but you would be willing to mark it down to \$75, you can reduce it to that amount. Here's what to do:

Create 2 tags (this is the **ONLY** occasion you will need 2 tags for one item)

**TAG 1** : will be full price. **DO NOT** mark the discount option when entering this tag in the computer.

**TAG 2** : will be for the reduced price. **DO NOT** mark the discount option. Type "price good during 1/2 price sale only" in description field and draw a large X across the tag with a highlighting pen.

Attach both tags to the item.

## Tagging Tips! Ways To Increase Your Earnings!

- Don't wait until the last minute!!! Pace yourself and take the time to do the little extras that make your items stand out.
- Enter your large items **FIRST!!!** Cribs, strollers and other large items sell better and faster and will make you more \$\$ than smaller items. Don't run out of time before you get to your big items!
- Snap it, zip it, button it up, wash it! Use a defuzzer on pilly sweaters and fleece. Use the largest hanger possible without overstretching the item. The better it looks and smells, the better it sells!
- Attach owner's manuals or download information off the internet. The more shoppers know about an item, the better.
- Toys are big sellers but they have to be **CLEAN** and have all the parts - there are frequently identical items, so make yours shine!
- Hang and group similar items together before entering into the bar code system, it will save you alot of time! Clothing needs to be grouped by size and gender for drop off anyway.
- Shoppers will not purchase electronic items that they can't test out. Make sure you have working batteries in the item. They can be purchased inexpensively at dollar stores.

## Supplies

- Hangers - read faqs for suggestions where to get hangers. Wire hangers are preferred.
- Safety pins (absolutely no straight pins or small, gold pins- these are too hard on volunteers' hands at checkout)
- White or light-colored cardstock for printing your price tags
- Ziploc bags
- Clear packing tape- no scotch tape, it will not stick!
- Rubber bands - for wrapping around tops of hangers to group clothing items by size for drop off
- Zip ties (optional) - can be bought very inexpensively at Home Depot, Wal-Mart, etc.
- Tagging gun (optional) - with long barbs (not the short, red barbs used for quilting - they won't hold).
- Hole punch (optional) - some consignors like to punch a hole in the tag before attaching it with a safety pin to the clothing

## Tagging Items

## Clothes & Shoes

- You will want to hang most of your clothing. If you have multiple items (i.e. onsies) or items that aren't worth selling alone, you can put them together in Ziploc bags. **All pajamas over size 18 months must be bagged.**
- Use safety pins or tagging gun to attach tags to clothing items.
- Pin through the top of the tag **VERTICALLY** - ignore the horizontal markings on the tag.
- When taping tags to ziploc bags, use a piece of packing tape across the tag, avoiding the bar code as much as possible.

## Hanging Clothes **\*\*\*NEW\*\* LIMIT: Only 10 maternity clothing items per consignor**

- Hang so that the hook of the hanger faces to the left, like a question mark (when looking at the garment).
- Pin tag to the RIGHT hand side of garment.
- For 2 piece outfits, PIN the pants or skirt to the **back** of the shirt, including the hanger in the pin.
  - The hanger is sold with the garment - price accordingly.
  - Pin matching hats, bibs, socks, etc. securely to the item or put in a bag and attach.



## Bagged Clothes

- Individual and multiple items can be folded and placed in ziploc bags.
- Tape tag to the **OUTSIDE** of ziploc bag with packing tape. You might also want to pin the items to one another and to the bag itself. Shoppers will want to take the items out and look at them so don't tape top of bag shut on these.
- Items in bags should be of like size.
- **Pajamas over size 18 months must to be in bags.**

**Shoes** - must be secured together. You can use zipties or safety pins to ensure shoes stay together. Secure tag very well.

## Toys, Books, Videos, Etc.

- When taping tags to ziploc bags, use a piece of packing tape across the tag, avoiding the bar code as much as possible
- **Individual Items:** Place sale tag securely on item with tape. Any accompanying small parts can be put in a bag, sealed with tape, and taped to the item.
- **Multiple items:** (books, videos, toys, etc) To sell items in sets, place in ziploc bags, seal the top with tape and secure the tag to the **OUTSIDE** of bag with tape.

## **Furniture and Equipment:**

**Furniture and Equipment:** Must be assembled at the sale and have tag securely attached in a visible location. Any small pieces can be put in a ziploc bag and pinned or taped securely to the item.

**Cribs:** For each crib, download and complete our [crib safety checklist](#) and bring to drop off.

**Car Seats:** For each car set, download and complete our [car seat checklist](#). Little britches will not accept car seats that:

- Are older than 5 years old
- Are recalled - check [www.cpsc.gov](http://www.cpsc.gov) to confirm yours has no recalls
- Have been in an accident - even a minor one
- Do not have all components
- Do not have the manufacturer's label attached
- Have not been properly cleaned for the sale